



Employee (m/f/d) in **Project management with sales activities**

Who we are:

We are a special machine manufacturer based in Chemnitz and have specialized in innovative complete solutions for quality inspection. Our customers are well-known, global companies from all areas of industry. We continue to grow and we are looking for you as an **employee in project management with sales activities** (m/f/d).

Development opportunities for you:

The position offers potential and development opportunities in the exciting field of special machine construction. Depending on your suitability and interest, after intensive training you will gradually take on important and interesting tasks in our company and thus make a significant contribution to the future success of our company.

Your sales tasks:

- You manage and check inquiries from interested parties, agree with them on the requirements, research and develop possible solutions.
- You work out calculations, final calculations and evaluations.
- If you are suitable and interested, you will take over the creation, coordination and negotiation of offers.
- If you are suitable and interested, you will also visit our important customers.
- If you are suitable and interested, you take over, in coordination with the marketing, also the preparation and the visit of trade shows.

Your qualification:

- You have completed commercial or technical training or further education or a comparable qualification.
- Ideally, you have initial experience in project business and/or in internal sales.
- You are communicative and enjoy customer contact.
- You have a basic technical or technological understanding and interest in new technologies.
- You have good MS office user skills.
- You have good knowledge of German and English.
- A car driver's license is desirable, but not a must.

More information about the position:

The place of work is mainly at our house in Chemnitz. It may also be necessary to travel occasionally for customer visits, visits to or participation in trade fairs, etc. The trial period is six months. There is comprehensive training.

Are you ready for this challenge?

Then simply send us your application by email to hr@brainware-solutions.de. You can ask your questions about the position by telephone (on +49 3722 50550-0) or by e-mail to our personnel officer. We are looking forward to meeting you.

Your tasks in project management:

- You communicate with customers and our departments and coordinate information between them.
- You manage and hand over project information to the respective departments (e.g. design, manufacturing, commissioning, service, etc.)
- You monitor the progress of the project, create schedules and lists of missing parts.
- You research all the necessary information.
- If you are suitable and interested, you will gradually take over the design and delivery releases as well as the final acceptance of projects and coordinate commissioning.
- If you are suitable and interested, you will take over the coordination of our R/D projects.

You can count on:

- permanent employment with attractive remuneration
- flexible working hours in flextime and mobile working
- 28 days annual leave + knockout days rule in case of illness
- pleasant working atmosphere and short decision-making processes
- motivated, experienced and innovative team
- modern working environment: open and modern offices
- additional social benefits (e.g. company pension scheme, kindergarten subsidy, ...)
- regular employee events, fruit basket, drinks flat rate
- free parking and good transport links
- exciting, diverse sales topics with high market potential